



Rotary Club of Mordialloc Inc. Reg No A0011994G PO Box 289, Mentone Vic 3194 E-mail: info@mordiallocrotary.org.au Website: http://mordiallocrotary.org.au Club meets at Woodlands Golf Club 109 White Street Mordialloc Melways Map 87 H 11 Tuesday 6.00 pm for 6.30 pm

Meeting 2239 20 February 2018

District Governor 2017-18: Malcolm Chiverton

THIS WEEK'S MEETING

Speaker:	Olivier Jaconelli
Topic:	National Youth Science Forum
Chairman:	Jeff Needham
Desk & Regalia:	David Brunt, Don Van
Fellowship:	Brian Foley
Bulletin notes:	Glenyse Cooper



Assistant Governor: Ken Mirams

RI theme 2017-18

Message from President Paul Taranto

Welcome everyone to our thirtieth meeting for the 2017-2018 year. I am sorry that I am not present in person to extend the welcome but I am sure President-Elect Jack will make everyone feel welcome in my place. I am doubly sorry that I am not present tonight as I will be missing our NYSF attendee Olivia Jaconelli's talk. I have no doubt members will be impressed by Olivia's insights to all the activities, friends, experiences and revelations that came from her attendance at the NYSF. If Olivia's mother is also present I would like to repeat my thanks to her for the lovely collection of hair and beauty products that she donated as a prize for the Gnome and Fairy Festival.

Last week Chris Rae from Hodges Real Estate covered a number of areas. It was nice to hear that the local real estate market is still performing strongly but what I found more interesting was Chris' thoughts on relationships and trust. Members may be familiar with the Ted Talk on what leads to life longevity. In the talk the speaker takes viewers through the top ten factors that collate with having a long life. The obvious factors like not smoking, having a healthy weight and the like are in the top ten but the strongest factor was found to be having social engagement, in other words having relationships with people. Our meeting each week and engaging on common projects is having a positive benefit on our health. If you are tossing up on whether or not to attend a weekly meeting just think about the health benefit. Some members may remember when the Club provided the weekend "Meals on Wheels" service. That weekly visit was a valuable engagement for many of the meals on wheels recipients.

Trust is a precious attribute to build. Whether it's the trust the real estate agent builds with a vendor that they will get the best price for a property or the trust that an organisation like Rotary builds with the community to use donated funds wisely.. Programs like End Polio and the trust shown by the Bill and Melinda Gates Foundation with their sizable donations, show that Rotary is a trusted organization. The support our Club has received by many local businesses for the Gnome and Fairy festival show that we are trusted.. Club members are asked to complete the roster sheet for the Gnome and Fairy Festival. Please indicate the role that you would prefer to have. If you have no preference then please indicate "Any".

Thank you to Club members for what they have done and continue to do each day in **M**aking a **D**ifference. Yours in Rotary Paul

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President's message continued from Page 1



Club Meeting No 2238 – 13 February at Woodlands Golf Club, Mordialloc.

Attendance: 17 members, 2 guests

Apologies: Rob Goode, George Aivatoglou, Kay Gordon, Barry Donaldson, Ernie Williamson, Damian West

Guests: Chris Rae (guest speaker), Sarah Wich, exchange student.

Make-Ups: Board members

Illness: Jack Cooper reported **on** Rob Goode who is still in Peninsula Private Hospital Frankston with an infection and possible heart attack. He is still undergoing tests.

Len Brear is resting at home after surgery on his foot. And will be immobilised for up to 3 months.

Brian Foley reported that PDG John Glenn, RC Dingley Village, is in Monash Medical Centre after suffering a stroke..

President's Announcements

President Paul welcomed members and guests and gave the following announcements:

- The Gnome and fairy Festival is less than 6 weeks away. More names are still needed for the attendance list
- Paul will be in China on business for the next two meetings. President-Elect Jack will preside at meetings in Paul's absence
- More weekly flyers are available for distribution to shops and businesses.
- Kathy McGuire had sent details of the recording day for her song project on Monday 16 April.
 Details were in last week's bulletin and the "Coming Events".
- The latest edition of the RDU Magazine gives details of the Rotary Peace Conference to be held in Sydney on Saturday 17 March and also RAWCS Compassionate Grants available

Trina Williams chaired the remainder of the meeting

Director and Member Announcements

Brian Foley (youth exchange) advised that Sarah would will be transferring to a new host family, Nicola Brooks' family in Moorabbin, on 17 February. The welcome home dinner for students returned from the 2017 exchange is on Friday 23 February. Registration to be finalised this week.

Jack Cooper advised that members of the G & F committee would visit Epsom Hire this week to check club equipment stored there. The committee meets this week. Donations of children's toys and books are needed by Kay and Trina.

The weekly raffle raised \$33 with Jack Pyziakos and David Brunt as winners..

Sergeant-at-Arms

Sergeant Cliff fined those who travel on cruise ships and smaller river cruisers. In the sporting area, the Winter Olympics are in the news and those not watching were fined. Other sporting fines related to Tottenham having a win, the Aussie cricketers in the T20 competition, the women's Fed Cup tennis and the Alan Border Medal.

Jack Pyziakos produced some delicious Greek sausages at the BBQ for Sarah. Paul took Sarah to see houses for sale in Toorak and Sarah correctly estimated the prices.

Guest Speaker: Chris Rae – Hodges Real Estate

Chris works for Hodges Real Estate in Mentone and has 25 years experience in the local real estate scene. Chris lives in Mordialloc and has had community involvement through Mordialloc Football Club, Mordialloc Lifesaving Club and the chamber of commerce.

Chris started in real estate straight from school in 1988 working with Malcolms Real Estate under Frank Hellier for 10 years. In his first job he was required to make four sales in a month to keep his job. After a number of years in the confectionery industry, Chris returned to work in real estate at Hodges four years ago.

The Hodges company is 161 years old and one of the oldest in Melbourne. It has 15 offices around the Bay. While there is no formal qualification for auctioneers, Hodges runs an academy for young staff.

The real estate industry has undergone major changes since Chris started. In the early years, there were no mobile phones so agents had to "hit the phones" using fixed lines in the office. Today, the internet rules real estate with 92% of enquiries coming via the internet. Video is also an important marketing tool and mobile phones mean that client contact is continuous and instantaneous.

The Bayside real estate market is very strong and expected to remain so for at least two years. The Reserve Bank interest rate has remained at 1.5% for 13 months and expected that there will be no movement for at least another 6 months.

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Guest speaker (cont)

Mordialloc, Parkdale and Mentone have individual characters. The area is favoured with good community facilities and infrastructure and high standard schools, both private and government. Chris considers that the Mordialloc area has grown up over recent years and this is due, in part, to completion of East Link. In 1992, people did not want to live south of Mordialloc Creek. The situation has now changed and there are multimillion dollar mansions all the way south of the creek.

The real estate industry is strictly governed now by legislation. Agents must quote estimated price within 10% of actual amount achieved. There have been very significant fines levied on companies for underquoting. It is also much harder for "cowboy" developers to operate.

The number of apartments appears to be peaking in the local area and town houses are higher quality and appear to hold their value much better.

Chris also discussed the role of buyer and vendor advocates. These can be both good and bad and it is important for a client to develop a good and trusting relationship with their agent.

Chris then answered a range of questions relating to local market trends and development proposals

Len Dawson proposed the thanks

Other Announcements

Rotary "End Trachoma by 2020" Project

The "End Trachoma by 2020" program is a major Rotary initiative promoted by RI President Riseley and supported by the Australian Government. There will be a series of short presentations on this project on Facebook during the week 19 to 25 February. The Facebook link is:

https://www.facebook.com/endtrachomaby2020

Mordialloc Theatre Company Thursday 22 February "All the King's Women"

Shirley Burke Hall, Parkers Road, Parkdale Start time: 8.00 pm Tickets: \$25 each.

This is the story of Elvis Presley told through the eyes of 17 women - some enthralled, some appalled, all obsessed! This fast paced series of 5 comedic plays and 3 monologues relates the Life of Elvis Presley ... from Tupelo Mississippi where 11 year old Elvis wanted a BB Gun instead of a guitar to The Steve Allen Show. from President Richard Nixon's office to Andy Warhol's studio, and from Cadillac Salesmen to Graceland guards

Contact Trina Williams for tickets: 95847458 Mon: 0403046448

SUMMARY OF COMING EVENTS

Please note the following dates and events in your diary. It is important that all members support the club in these activities.

28 Feb (Wed)	Gnome & Fairy Festival committee
	meeting. 7.30 pm
2 – 4 March	District 9810 Conference, Bendigo
2018 (Fri–Sun)	
7 Mar (Wed)	Gnome & Fairy Festival committee
	meeting. 7.30 pm
18 March 2018	Gnome & Fairy Festival
(Sun)	George Woods Reserve, Mordialloc
21 March	Board meeting – Taranto house 7.30
(Wed)	pm
2 April (Easter	Bunnings Mentone sausage sizzle
Mon)	8 am to 4 pm
16 April (Mon)	Dr Kathleen McGuire song project
	recording session. Abbotsford
	Convent. Details to come
2 June (Sat)	District 9810 Changeover.
	Southern Golf Club. Details to come

Members on Leave

Kelly Banks - 16 January to 20 March Jill Brear – 16 January to 13 February Carol, Quayle – 3 to 20 March If you plan to be absent for three weeks or longer, please request leave of absence through the secretary. _____

Bayside Kingston Prostate Cancer Support Group

WHEN: First Monday of each month		
TIME:	9.30 to 11.30am	
WHERE:	VHERE: Mentone RSL	
Palermo Street, Mentor		
	Melways Map 87 A8	
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Wives and Partners welcome, bookings not required For further information contact Bob Wilson 9589 4282

Apologies for non-attendance

Apologies for meeting absences should be advised to David Brunt. These can be by telephone or text to 0418526140 no later than 1.00 pm on Monday before the meeting. Names of any guests can also be advised at this time.

_____ Wheelchairs for Kids

Please remember to put \$2 in the box on each table each week to go to the "Wheelchairs for Kids" program. Every \$150 contributed gives one child the freedom of mobility and also liberates a carer

Book and Toy Stall at Gnome and Fairy Festival

Kay Gordon and Trina Williams are organising a used book and toy store at the Gnome and Fairy Festival next month.

They would like to have donations of suitable children's books and toys for sale at the festival. Please advise Kay or Trina direct if you have suitable books or toys.

Forthcoming Meeting Program & Rosters

Next Meeting

Date:	27 February
Speaker:	David Spitteler
Topic:	The Asylum Centre
Chairman:	Carol Quayle
Desk & Regalia:	Don Van, Don Butler
Fellowship:	David Brunt
Bulletin notes:	Jill Brear

And the next.....

Date:	6 March
Speaker:	Project team
Topic:	Briefing session for Gnome and Fairy Festival
Chairman:	Paul Taranto
Desk & Regalia:	David Brunt, Don Van
Fellowship:	Sylvio Tang
Bulletin notes:	Glenyse Cooper

And the next.....

Date:	13 March
Speaker:	To be advised
Topic:	
Chairman:	
Desk & Regalia:	
Fellowship:	
Bulletin notes:	

TOASTS

Australia:

Please charge your glasses and assist me in toasting our Great country, Australia. (Pause) to our country: Australia.

Rotary International:

Please drink a toast to our organisation: Rotary International, (pause) Rotary International.

ROTARY INVOCATION:

For good food, for good fellowship and the opportunity for service through Rotary, We give thanks.



The Object of Rotary

The Object of Rotary is to encourage and foster the ideal of service as a basis of worthy enterprise and, in particular, to encourage and foster:

FIRST. The development of acquaintance as an opportunity for service;

SECOND. High ethical standards in business and professions, the recognition of the worthiness of all useful occupations, and the dignifying of each Rotarian's occupation as an opportunity to serve society;

THIRD. The application of the ideal of service in each Rotarian's personal, business, and community life;

FOURTH. The advancement of international understanding, goodwill, and peace through a world fellowship of business and professional persons united in the ideal of service.

The Rotary Four-Way-Test

- 1. Is it the TRUTH?
- 2. Is it FAIR to all concerned?
- 3. Will it build GOODWILL and BETTER FRIENDSHIPS?
- 4. Will it be BENEFICIAL to all concerned?"
